



iProcure KPO

- **Procurement Service Offerings**
- **Knowledge Service Offerings**

Introduction to iProcure-BPO Services



- Established in 1996, we provide IT & ITES Services
- Part of the Multi Million Dollar iProcure Group
- Group is diversified into PC Manufacturing, Control Systems & Software Services
- 100% EOU registered with STPI
- ISO 9001:2000 certified company

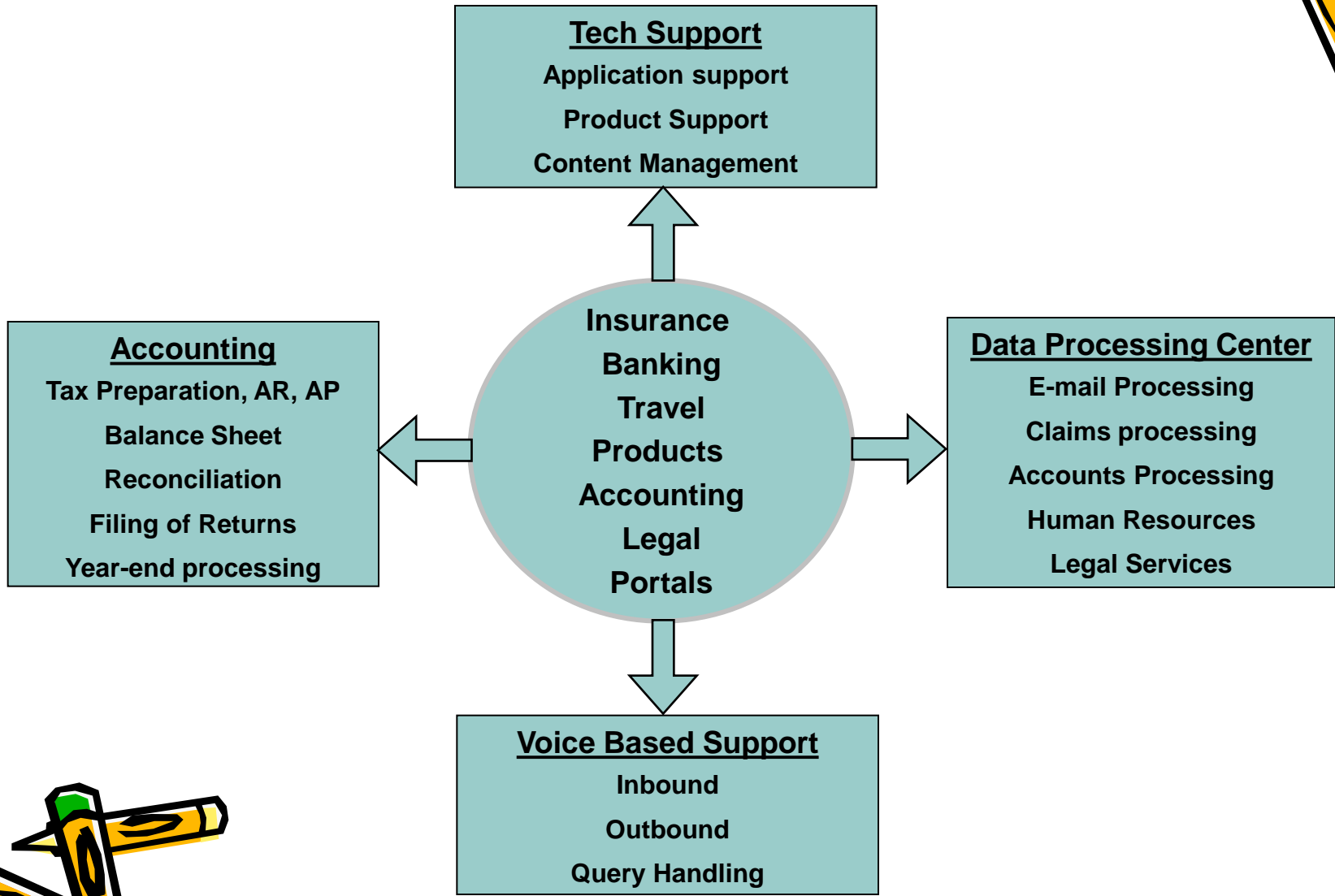
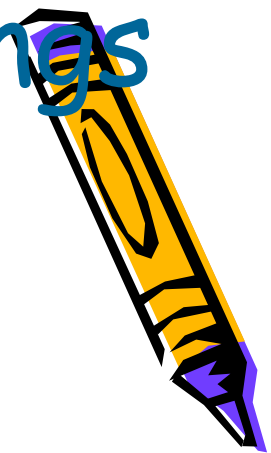
Global presence - USA, UK, Australia

Diversified Client Base



BPO :

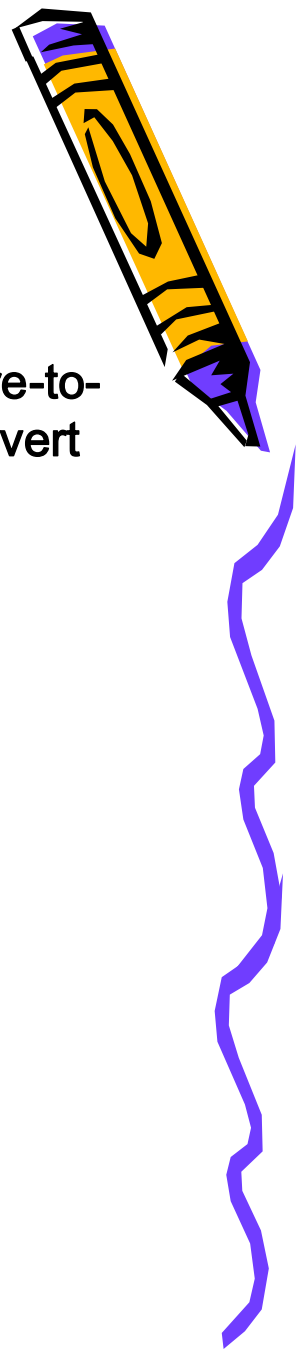
Service Offerings

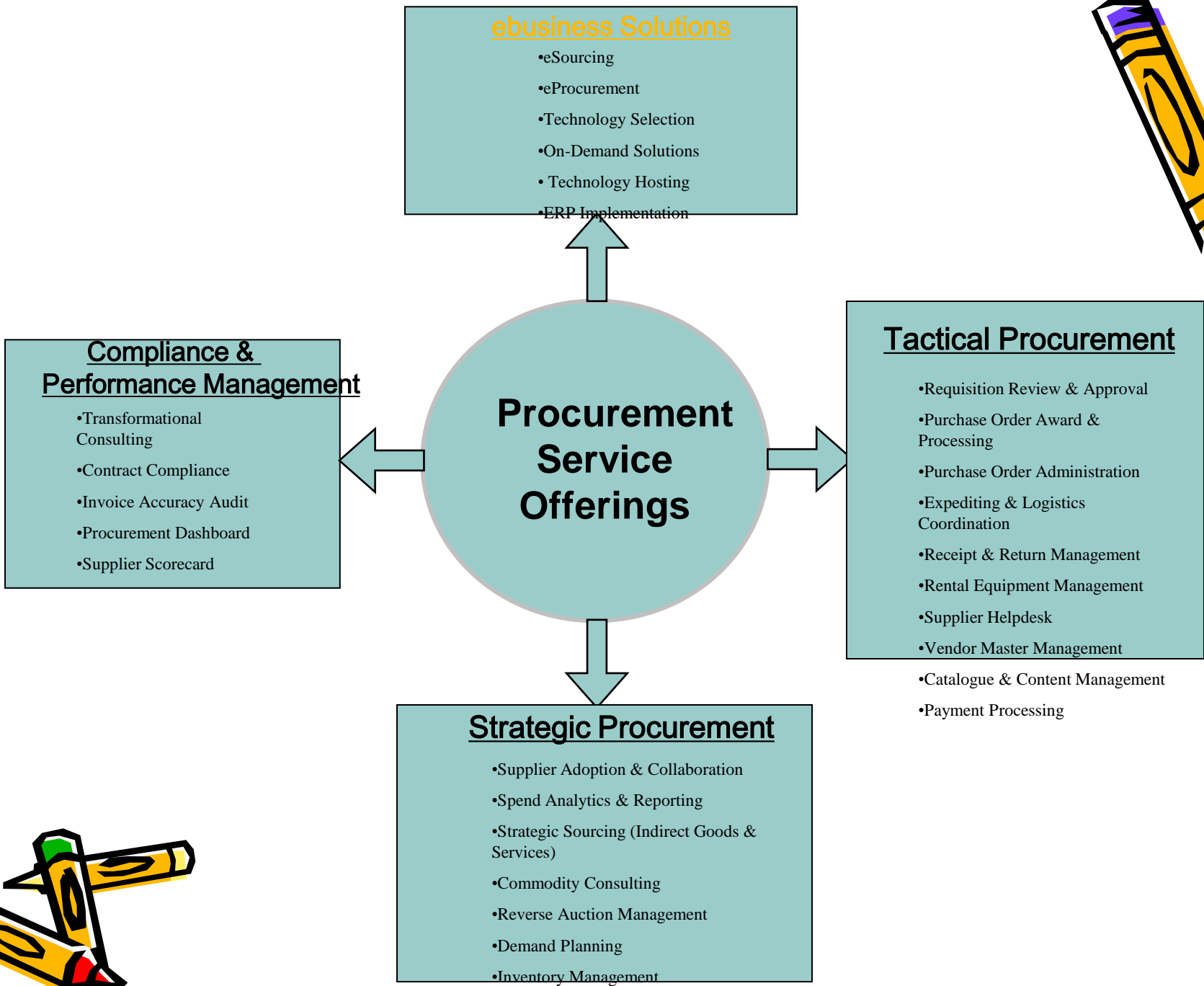


Procurement Service Offerings

iProcure KPO's Procurement solutions deliver transformational procure-to-pay outsourcing for global corporations. By doing so, we help you convert fixed costs to variable costs and improve profitability, service levels, internal customer satisfaction and productivity.

- ✓ **ebusiness Solutions**
- ✓ **Tactical Procurement**
- ✓ **Strategic Procurement**
- ✓ **Compliance & Performance Management**

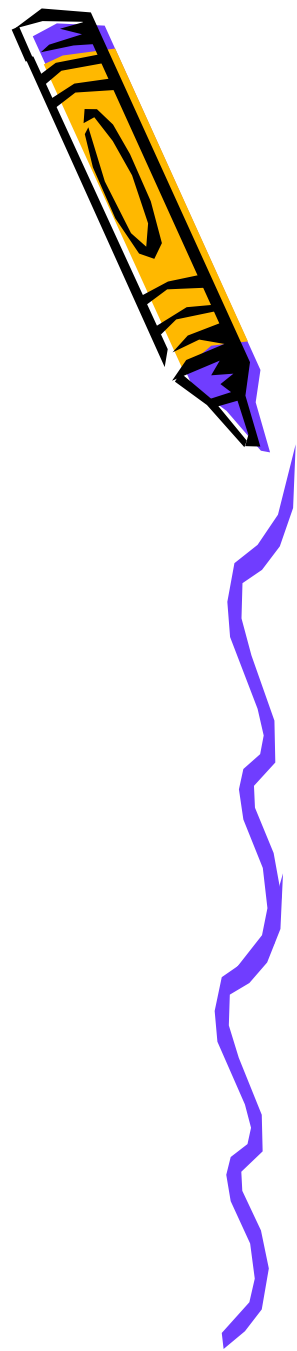




Procurement Service Offerings

eBusiness Solutions

- eSourcing
- eProcurement
- Technology Selection
- On-Demand Solutions
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- Technology Hosting
- ERP Implementation



Indirect Procurement Outsourcing

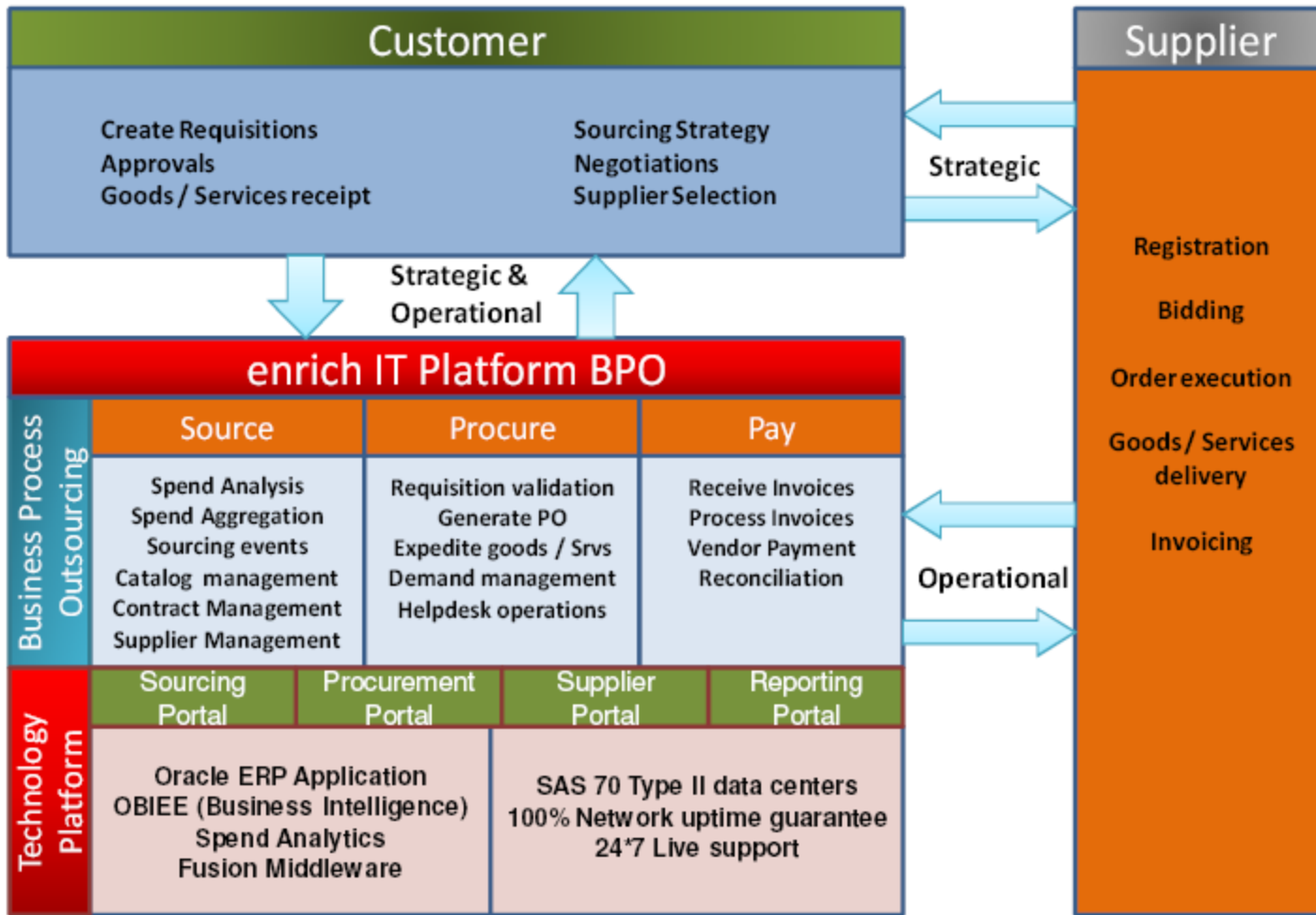
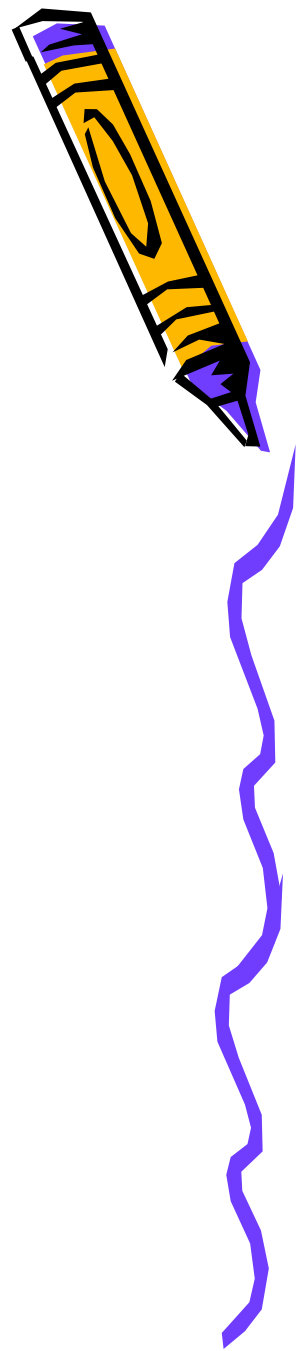
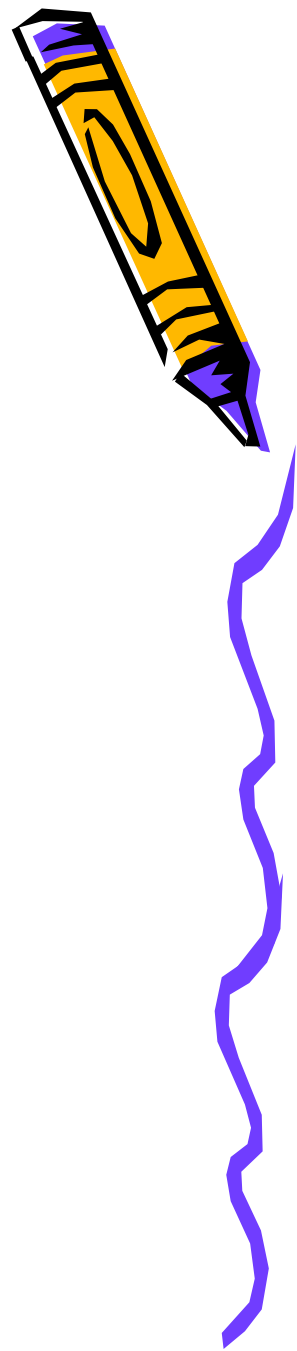


Figure 1



Indirect- Procurement

- Requisition Review & Approval
- Purchase Order Award & Processing
- Purchase Order Administration
- Expediting & Logistics Coordination
- Receipt & Return Management
- Rental Equipment Management
- Supplier Helpdesk
- Vendor Master Management
- Catalogue & Content Management
- Payment Processing

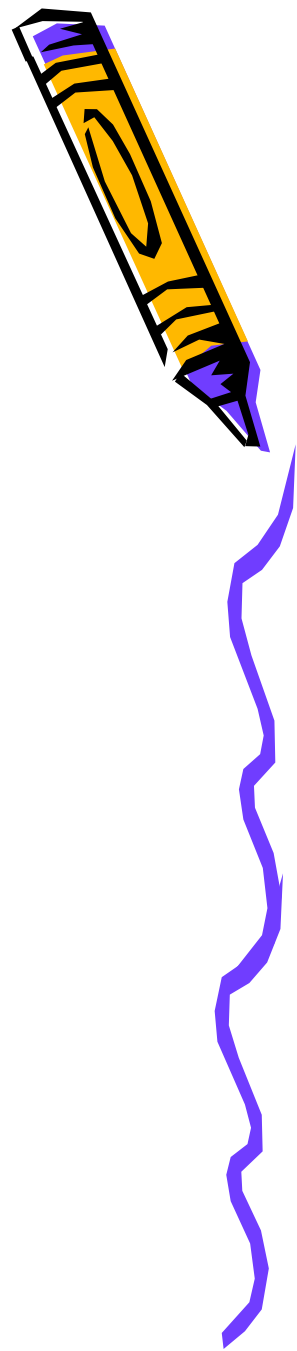


Strategic Procurement

- Supplier Adoption & Collaboration
- Spend Analytics & Reporting
- Strategic Sourcing (Indirect Goods & Services)
- Commodity Consulting
- Reverse Auction Management
- Demand Planning
- Inventory Management

Compliance & Performance Management

- Transformational Consulting
- Contract Compliance
- Invoice Accuracy Audit
- Procurement Dashboard
- Supplier Scorecard



iProcure - KPO Our People.

OUR PROCUREMENT KPO TEAM IS MANAGED by Mr CHANDRA who has more than 25 years of hard core “hands on” experience in Procurement across diverse verticals such as Automobile, Heavy Engg, Oil&Gas, Health Care.

He holds the prestigious certification of “CERTIFIED PURCHASING MANAGER” C.P.M FROM THE INSTITUTE OF SUPPLY MANAGEMENT- ARIZONA- .US.A., the primary certifying body for Purchasing Professionals in the U.S.A

Besides his hard core procurement experience he is also an ERP- SAP&J.D EDWARDS specialist having managed 5 ERP implementations. He has also worked on implementation of MYSAP-SRM and other eProcurement applications.



Differentiators

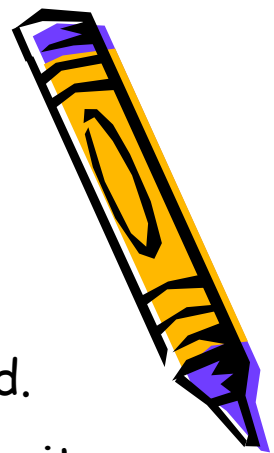
iProcure KPO's Procurement product management team has over 100 person-years of experience in purchasing, global sourcing, low cost country sourcing, supply chain management, procurement transformation, and consulting, across industries and countries.

We do not approach outsourcing with a 'one-size-fits-all' approach. Instead, we provide each customer with simple cost models that enable them to monitor and control the process. Our key product managers, domain experts, procurement technology leads and client operations team work from a single location resulting in seamless sharing of best practices and solutions



Quality

- ISO certified organization. COPC standards are being implemented. Client specific standards can also be implemented to ensure uniformity
- Mature and proven processes. Standards and processes are defined based on scope and client's specific standards
- Our processes are evolved over multiple client engagements. Metrics are used as a source of measurement and improvement
- Entire team is trained on processes prior to start of engagement. This enables Quality standards are adhered to at all levels



iProcure-ADVANTAGE

