

The Practice- Contract Logistics-Outsourcing Services

About The Practice, Nagpur

The Practice, Nagpur is a fast growing IT and Business Consulting firm head quartered in Nagpur. The core team comprises of M/s AnandMardikar and Chandra S Gangadharan who have seen together more than 30years of domestic and international business experience in Logistics,Supply Chain Management and ERP Consulting.This team combines unmatched technical capability with sound business sense.

MrAnandMardikar is an Engineer from VNIT, Nagpur, PGDBM from XLRI, Jamshedpur and PGDMM from IIMM with more than 37 years of experience in India and abroad in Operations and Techno Commercial fields at the senior / top Management levels. In Nagpur he was COO at MPM Pvt. Ltd. Hingna and Amitasha Enterprises pvt. Ltd. Hingna besides being Vice President at Ind Synergy.

UK trained; he has also worked in Dubai and U.S.A for around 5 years in the Supply Chain Function and Imports & Exports.

Mr. Chandra S Gangadharan is a Mechanical Engineer and Certified Purchasing Manager-C.P.M from Institute of Supply Management, Arizona- a premier SCM certification from the USA.

In his functional experience he has worked at senior positions in the Logistics and Procurement with leading MNCs such as SAINT GOBAIN GLASS INDIA, Chennai. Murugappa Group and DUNCAN Group, Kolkata.

In addition to his 25 years of SCM experience he has individually more than 10 years of SAP-IMPLEMENTATION experience having worked as SAP-Practice Head in leading CMMi-Level-5 companies in Chennai and Bangalore. He also has to his credit 4 implementations in SAP-R/3 and 4 in Oracle J.D. EDWARDS in India.

As of recent has completed a SAP – WM project at Dolphin Energy-Qatar a US\$ 5 Billion Petrochemical facility in QATAR and SAP-Inventory Optimisation project in Jubail-Saudi Arabia.

TPN therefore brings a new experience to the Indian Supply Chain Ecosystem combining the implementation and support services with business consulting to enable organizations to evolve and better operate at their optimum potentials.

TPN Service Differentiators

- ✘ Unique understanding of client's industry vertical –Manufacturing
- ✘ Extensive hands on experience in various areas of ERP- and Logistics and Supply Chain Management.
- ✘ Business Value addition to the work processes through knowledge sharing and work experience- and integration of IT and Supply Chain Management .
- ✘ Right value proposition at optimal cost-TCO concept and ROI Road Map at Highest level of Customer service
- ✘ Extensive hands on knowledge of application and use of Information Technology as business enabler.

TPN OFFERINGS FOR CONTRACT LOGISTICS

The Practice would like to offer the following services to our esteemed clients.

1.Outsourcing Services from TPN's Outsourcing Division

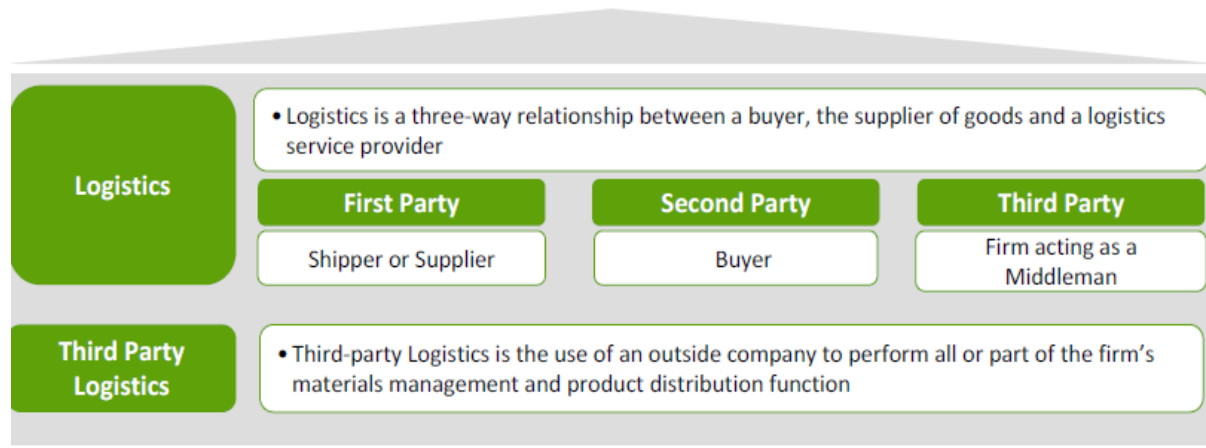
The Practice Nagpur besides its ERP Consulting Division also works extensively on Operations and Supply Chain consulting combining its vast experience in ERP Consulting with its extensive functional expertise.

As part of this activity TPN would like to offer outsourced Logistics services to NSSL.

TPN's Outsourcing Division Offers to its clients 3PL (Third Party Logistics) services to manage their various functions in Supply Chain so that the principal can focus on core competencies and better manage and utilize company assets and resources and optimize inventory and personnel.

- Integrate and Manage Logistics Functions
- Inbound and Outbound Logistics
- In-plant Logistics
- Procurement -Vendor Coordination
- Reverse Logistics.

3PL firm acts as a 'third party' facilitators between manufacturers and the buyers



Value added services in this area would be as under:

1. Kitting of Valve components from various Bought Out Vendors of clients.
2. Purchase Order Management: Procurement Coordination&Supply Coordination
3. Just in time inventories, Warehouse Management and Line feeding
4. Vendor Managed Inventories.
5. Indirect Procurement: Outsourcing procurement of all indirect materials such as spares, consumables-except production components.
6. Order Management: Despatch process.
7. Performance report: KPIs –Analysis and reports to NSSL management
8. Reverse Logistics: Customer complaints, repair and rework.